



Introductory Presentation

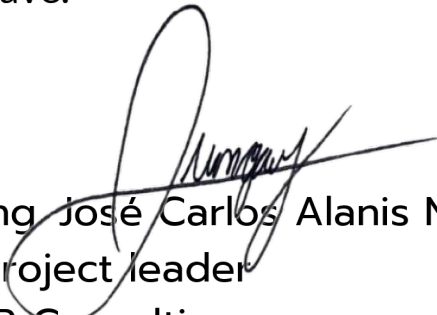
06/24/2025



Monterrey, Nuevo León June 23, 2025

We hereby present our introduction letter along with the corresponding service proposals for the corresponding procedures of the IMMEX program and VAT/IEPS certification, including additional proposal for the mplementation of the Annex 24 inventory control system.

I remain at your disposal for any comments or observations you may have.



Ing. José Carlos Alanis Nungaray
Project leader
JR Consulting

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**President and
Senior
Consultant**

JR Consulting

Lic. José Ramón Alanis Alanis


- With over 30 years of experience in foreign trade for maquiladora and manufacturing industries.
- Ramón founded JR Consulting in 2013, a consultancy firm that provides advisory and management services related to current foreign trade promotion programs.
- Ramón maintains a strong network and business culture that actively contributes to the long-term success of the companies he collaborates with.

International clients

FASTENAL

 Industrial supplier




 Metal scrap recycling




 Financial consulting




 Airbag mechanisms



 Automotive plastic injection


aspens aerogels

 Thermal insulators


TOTO

 Sanitaryware


SUMINOE
TEXTILE MEXICO

 Textiles for automotives

Röchling

 Automotive plastic injection



 Automotive cables

PIP

 Industrial security products

Structure of services



Business cases



Fortis Mechanical Products Co. (Tier 2 company of Black and Decker) requests advisory services to define the fiscal strategy and plant installation plan in order to begin operations in Mexico. The IMMEX program is implemented under the maquiladora scheme along with VAT/IEPS certification. This allows the company to benefit from VAT credits on goods, machinery, and equipment. (January 2022)



Mezcal Único S.A. de C.V. requests an IMMEX program for one of its warehouses in Oaxaca.

The process was executed in the following order:

- A. Diagnostic Audit
- B. Correction Report
- C. Implementation of Corrections
- D. Joint Execution of the Certificate of Facts with a Public Notary
- E. Procedure at the Single Window (Ventanilla Única)
- F. Positive Resolution and Staff Training on IMMEX Control Procedures

Project duration from start to resolution: 2 months.

(November 2024)